



Katerina "Cathy" Delaporta, CSM (S)
Senior Vice President

Company Experience

- **Hawaii Commercial Real Estate**, 2004 - Senior Vice Present, Tenant Representation, Office Leasing Specialist
- **BIARS, Inc.**, 2002 - 2004, Tenant Representation, Office Leasing Specialist
- **CB Richard Ellis Hawaii**, 1998 - 2002, Tenant Representation, Office Leasing Specialist

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Cathy specializes in tenant representation. She brings years of experience to our team having served as tenant representative for prominent local and national firms. Cathy is adept at managing the advisory, decision-making and transaction process efficiently, quickly and consistently. Transaction services include financial analysis; analyzing lease alternatives; valuation of options; negotiating real estate acquisitions; negotiating leases; renewals; restructuring and subleasing.

Education

- **Saybrook Graduate School & Research Center, M.A.**, San Francisco, CA, 2004
- **Hawaii Pacific University, BS**, Honolulu, HI, 2002
- **CSM Institute**, Michigan State, 1992

Office Leasing Experience

Cathy's tenant advisory assignments have included prominent local firms such as

- American Express
- IBM
- Aston Hotels
- National Oceanic & Atmospheric Association
- Time Warner Cable
- General Services Administration (US Government)
- Social Security Administration
- Federal Bureau of Investigations
- AIG Hawaii
- First Insurance

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